

REQUEST FOR PROPOSAL (RFP)



Supply of Cisco Network Devices & Network Peripherals

MR 234/2017

1. Purpose and Description of Project

The Fiji Electricity Authority (FEA) is seeking information and proposals for supply of Cisco 3850 switches & Server NIC cards to carry out its Server 10Gbps network upgrade.

The solution must comply with the Requirements listed below. Bids from interested parties must include the following information;

1. A brief description and history of the company.
2. Proof of Authorized Re-seller/distributor or Partner.
3. A description of the support staff that would be dedicated to provide after sales support.
4. A list of existing customers, including references whom we may contact.

2. Eligibility Criteria/Pre-qualification of the Bidder

The supplier should be an authorized distributor or reseller and/or service provider for the above-mentioned systems.

3. Evaluation criteria of the qualified Bidders:

Description	Weight
1. Compliance to Requirements Checklist	35 %
2. Proven ability of vendor to supply the requirements	15 %
3. Experience in providing post-installation support to a pre-arranged degree of Satisfaction Level/s.	10 %
4. Cost	40 %

4. Solution Requirements

All proposals submitted must comply with the General & Technical Requirements. FEA will require the following;

1. Cisco **WS-C3850-24XU** switches. Complete with relevant licenses and SFP transceivers.
2. Dual 10Gb Base-T NICs for Nutanix 1065-G4 Server nodes.

a. Technical Requirements

The proposal must include all necessary accessories (SFP Transceiver modules, power cables, console cables, etc.)

Bill of Materials		
#	Description	Qty
A.	WS-C3850-24XU-E	1
	<ul style="list-style-type: none"> ▪ IP service license ▪ 24 mgig copper ports that support variable speeds 1G/10G depending on cabling. ▪ 4 X 10G SFP+ interfaces ▪ Redundant power supply 	
B.	WS-C3850-24XU-L	2
	<ul style="list-style-type: none"> ▪ LAN base license ▪ 24 mgig ports that support variable speeds between 1G/10G depending on cabling. ▪ 2 X 10G SFP+ interfaces to connect to the core switch ▪ Redundant power supply 	
C.	SFPs	
	<ul style="list-style-type: none"> ▪ SR fiber SFPs for short-distance connection ▪ ER fiber SFPs for long-distance connection 15KM 	4 4
D.	NICs	6
	<ul style="list-style-type: none"> ▪ Spare, NIC, 10GBASE-T, Dual RJ45, SMC (NX-1065-G4) 	

5. Product Support

Three (3) years Warranty & Support should be available for hardware & associated software subscriptions.

6. Delivery

The selected supplier shall deliver all required hardware and software to the FEA Head Office, located at 2 Marlow Street, Suva. Please specify the delivery period in the bid.

7. Bidder Submittals

Please indicate on your submittal if you meet all the requirements and guidelines specified in this document. Your submittals should include the following as a minimum:

- Proposal for Supplies Products and/or Services
- Business Certifications

The Proposal for Supplies or Services must clearly itemize all costs.

8. Submission of Tenders

Tenders must be lodged no later than **4:00pm, on Wednesday 4th October, 2017**

9. Amendment of RFP

The FEA may, at its sole and absolute discretion, vary, add to, or amend the terms of this RFP, including the nature and/or scope of the products and/or services required under this RFP; and any other subject matter to which this RFP relates.

10. Cancellation/Termination of RFP

The FEA may, at its sole and absolute discretion, cancel, suspend, terminate or abandon part or the whole of this RFP, at any time prior to the execution of a formal written agreement without any liability.

11. Due date for Tenders

Tenders received after the closing date of **4:00pm Wednesday 4th October, 2017** will not be considered.

Schedule A - Bidder Details

The Bidder shall provide all the necessary information specified in the tables below:

General			
The registered name of the Bidder:			
Business address for correspondence: <i>(Location, Street, Locality City, Pin Code, Country, Telephone, Facsimile, Email Other)</i>			
Contact name of the Authorised Person:			
Contact's position: <i>Contact addresses if different from above</i> <i>Locality City, Pin Code</i> <i>Location, Street, Country, Telephone, Facsimile, Email, Web address</i>			
Business structure:			
Include the organisation Chart			
Company Profile(s)			
Reference Sites (Use separate schedule formats for this response) [Details of at least two similar Projects in the last 5 years (including contact details) which will demonstrate the Bidder ability to carry out the functions for this project in a timely and professional manner.]			
Designated Staff	Name	Position	Project Designation
(Detailed profiles of key staff shall be included in appendix)			

Schedule B - Customer Details of the Bidder

Details to be submitted by the Bidders about their past experience with successful customers/sites/organizations:

Experience of similar implementation
Project Name:
Project Location:
Client Name:
Client address:
Client contact/reference person(s): <i>Name</i> <i>Address - if different from above</i> <i>Telephone</i> <i>Facsimile</i>
Mobile Phone
Email address
Man-months effort:
Name of senior project staff: <i>Project Director</i> <i>Project Manager</i> <i>Other</i>
Nature of the Project:
Role of the company, whether complete end-to-end involvement or for a particular module:

Tender Submission - Instruction to bidders

It is mandatory for Bidders to upload a copy of their bid in the **TENDER LINK** Electronic Tender Box no later than **4:00pm, on Wednesday 4th October, 2017**.

To register your interest and tender a response, view 'Current Tenders' at:

<https://www.tenderlink.com/fea>

For further information contact The Secretary Tender Committee, by e-mail TDelairewa@fea.com.fj

In addition, hard copies of the tender, one original and one copy must be deposited in the tender box located at the FEA Head Office, 2 Marlow Street, Suva, Fiji no later than **4:00pm, on Friday 8th October, 2017**- Addressed to the following;

Tender – MR 234/2017– Supply of Cisco Network Devices & Network Peripherals

**The Secretary Tender Committee
Fiji Electricity Authority
Head Office
Suva
Fiji**

- **Hard copies of the Tender bid will also be accepted after the closing date and time provided a soft copy is uploaded in the e-Tender Box and it is dispatched before the closing date and time.**
- Tenders received after **4:00pm** on the closing date of **4:00pm, on Wednesday 4th October, 2017** will not be considered.
- The Lowest bid will not necessarily be the successful bid.
- **It is the responsibility of the bidder to pay courier chargers and all other cost associated with the delivery of the hard copy of the Tender submission.**