

REQUEST FOR PROPOSAL (RFP)



MR 216/2018

Supply of Nutanix Appliance

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1. Purpose and Description of Project

Energy Fiji Limited (EFL) is requesting proposals for the supply of a Nutanix Hyper-Converged Appliance to add storage and compute capacity to its existing Nutanix Infrastructure.

2. Solution Overview

EFL is seeking proposals that fulfill these requirements;

- Nutanix Appliance with 3 Server Nodes.
- 2 appliance options
- SSD and HDD Drives for storage

The specifications for our requirements are listed in Section 5.

3. Eligibility Criteria/Pre-qualification of the Bidder

The supplier should be an authorized distributor or reseller and also service provider for the systems with relevant documents to validate this.

4. Evaluation criteria of the qualified Bidders:

Description	Weight
1. RFP requirements compliance	45 %
2. Proven ability of vendor to supply solution	15 %
3. Experience in providing post-installation support to a pre-arranged degree of satisfaction Level/s.	10 %
4. Value for Money	30 %

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5. Solution Requirements

EFL would prefer that the appliance have the Nutanix Cluster pre-configured and preinstalled with VMWare ESXi 6.0 regardless of which option is chosen from the following configurations.

Option A: NX-1365-G6, 3 nodes, **each node with:**

- 2 x Intel Skylake Processor 2.2 GHz 10-core Skylake 4114 CPU
- 384GB RAM (12 x 32GB per node)
- 2 x 6TB HDD
- 1 x 1.92TB SSD
- 1 x 10GbE Dual RJ45 Network Adaptor
- Pro Software
- 1 Year Maintenance and Production Support included

Option B: NX-3360-G5, 3 nodes, each node with (Nutanix Buy2 Get 1 Free Promo):

- 2 x C-CPU-2640v4 (Intel Xeon Processor 2.4GHz 10-core Broadwell E5-2640 v4 25M Cache)
- 8 x C-MEM-32GB-DDR4-2400 (32GB DDR4-2400 Memory Module)
- 4 x C-HDD-2TB-2.5 (2TB 2.5" HDD)
- 2 x C-SSD-960GB-2.5-C (960GB 2.5-C" SSD)
- 1 x C-NIC-10G-2 (10GbE Dual RJ45 Network Adapter)
- Pro Software
- 1 Year Maintenance and Production Support included

6. Delivery

The selected supplier shall deliver all required hardware and software to the EFL Head Office, located at 2 Marlow Street, Suva, Fiji.

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7. Bidder Submittals

Please indicate in your proposals if you meet all the requirements and guidelines specified in this document. Your submittals should include the following as a minimum, itemizing the cost for each component where necessary.

- Proposal for Products and/or Services
- Full Bill of Materials, including all necessary cables
- Delivery & Payment Schedule
- Customer References of similar projects
- Hardware/Software Certifications

Bidders must submit proposal for EFL's design as in Section 5, any other solution proposed by the bidder must be submitted as option 2, 3 etc.

8. Submission of Tenders

Bidders must lodge submissions no later than 4:00pm, on **Wednesday 6 June 2018**.

Tender- Supply of Nutanix Appliance

9. Amendment of RFP

The EFL may, at its sole and absolute discretion, vary, add to, or amend the terms of this RFP, including the nature and/or scope of the products and/or services required under this RFP; and any other subject matter to which this RFP relates.

10. Cancellation/Termination of RFP

The EFL may, at its sole and absolute discretion, cancel, suspend, terminate or abandon part or the whole of this RFP, at any time prior to the execution of a formal written agreement without any liability.

11. Due date for Tenders

Tenders received after the closing date of **4:00pm Wednesday 6 June 2018** will not be considered.

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Schedule A - Bidder Details

The Bidder shall provide all the necessary information specified in the tables below:

General			
The registered name of the Bidder:			
Business address for correspondence: <i>(Location, Street, Locality City, Pin Code, Country, Telephone, Facsimile, Email Other)</i>			
Contact name of the Authorised Person:			
Contact's position: <i>Contact addresses if different from above</i> <i>Locality City, Pin Code</i> <i>Location, Street, Country, Telephone, Facsimile, Email, Web address</i>			
Business structure:			
Include the organisation Chart			
Financial standing			
(Information designed to give client confidence in the financial competence of the BIDDER.) Audited financial accounts for past three years shall be included in appendix.			
Total current employees :			
Sales Turnover	2014	2015	2016
Net profit before tax	2014	2015	2016
Company Profile(s)			
Reference Sites (Use separate schedule formats for this response) [Details of at least two similar Projects in the last 5 years (including contact details) which will demonstrate the Bidder ability to carry out the functions for this project in a timely and professional manner.]			

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Designated Staff	Name	Position	Project Designation
(Detailed profiles of key staff shall be included in appendix)			

Schedule B - Customer Details of the Bidder

Details to be submitted by the Bidders about their past experience with successful customers/sites/organizations:

Experience of similar implementation
Project Name:
Project Location:
Client Name:
Client address:
Client contact/reference person(s): <i>Name</i> <i>Address – if different from above</i> <i>Telephone</i> <i>Facsimile</i>
Mobile Phone
Email address
Man-months effort:
Name of senior project staff: <i>Project Director</i> <i>Project Manager</i> <i>Other</i>
Nature of the Project:
Role of the company, whether complete end-to-end involvement or for a particular module:

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Tender Submission - Instruction to bidders

It is mandatory for Bidders to upload a copy of their bid in the TENDER LINK Electronic Tender Box no later than **4:00pm, on Wednesday 6th June, 2018.**

To register your interest and tender a response, view 'Current Tenders' at:

<https://www.tenderlink.com/efl>

For further information contact The Secretary Tender Committee, by e-mail

TDelairewa@efl.com.fj

In addition, hard copies of the tender, one original and one copy must be deposited in the tender box located at the EFL Head Office, 2 Marlow Street, Suva, Fiji no later than

4:00pm, on Wednesday 6th June, 2018 - Addressed as

Tender – MR 216/2018 – Supply of Nutanix Appliance

The Secretary Tender Committee

ENERGY FIJI LIMITED

Head Office

Suva

Fiji

Hard copies of the Tender bid will also be accepted after the closing date and time provided a soft copy is uploaded in the e-Tender Box and it is dispatched before the closing date and time.

Tenders received after 4:00pm on the closing date of **Wednesday 6th June, 2018** will not be considered.

- Lowest bid will not necessarily be accepted as successful bid.
- **It is the responsibility of the bidder to pay courier chargers and all other cost associated with the delivery of the hard copy of the Tender submission.**