



## **Renewal of Sophos Endpoint Licenses**

**MR 201/2024**

# Renewal of Endpoint Licenses

## 1. Purpose and Description of Project

The Energy Fiji Limited (EFL) is requesting proposals for the renewal of Sophos MDR Complete for Clients (500) and Servers (60). The new quantities include additional requirements from the existing license from the expiring term.

Along with the renewal of MDR complete, EFL is also seeking the renewal of the Sophos Extended Support License and new acquisition of the Sophos Central FortiGate and FortiAnalyzer Integration licenses.

Bidders are requested to provide two license term options with individual costs for each component.

### Option 1 – One (1) Year License Term for all components

| No. | License  | Type | Qty | License #   |
|-----|--|------|-----|-------------|
| 1.  | Central Managed Detection and Response Complete        | Full | 500 | L65536-6378 |
| 2.  | Central Managed Detection and Response Complete Server | Full | 60  | L0003766987 |
| 3.  | Extended Support for Windows                           | Full | 10  | L0014101164 |
| 4.  | Firewall Integration Pack                              | New  | 560 |             |

### Option 2 – Three (3) Years License Term for all components

| No. | License  | Type | Qty | License #   |
|-----|--|------|-----|-------------|
| 1.  | Central Managed Detection and Response Complete        | Full | 500 | L65536-6378 |
| 2.  | Central Managed Detection and Response Complete Server | Full | 60  | L0003766987 |
| 3.  | Extended Support for Windows                           | Full | 10  | L0014101164 |
| 4.  | Firewall Integration Pack                              | New  | 560 |             |

## 2. Eligibility Criteria/Pre-qualification of the Bidder

The supplier should be an authorized channel partner for the above-mentioned systems. All prices must be VAT inclusive with all other tax requirements included or clearly itemized.

### 3. Evaluation criteria of the qualified Bidders:

| Description  | Weight |
|--|--------|
| 1. Compliance to Requirements Checklist  | 40 %   |
| 2. Proven ability of vendor to supply the requirements in timely manner                                | 15 %   |
| 3. Experience in providing post-installation support to a pre-arranged degree of Satisfaction Level/s. | 10 %   |
| 4. Cost  | 35 %   |

### 4. Delivery

The selected supplier shall deliver all required software credentials and download links to the appointed EFL contact. Please specify the delivery period in the bid.

### 5. Submission of Tenders

All bids must include the following.

- Full breakdown of costs including all necessary taxes.
- Valid Tax Compliance Certificate
- Valid FNPf Compliance Certificate
- Valid FNU Compliance Certificate

Tenders must be lodged no later than 4:00pm, on Wednesday 19<sup>th</sup> June 2024.

### 6. Amendment of RFP

The EFL may, at its sole and absolute discretion, vary, add to, or amend the terms of this RFP, including the nature and/or scope of the products and/or services required under this RFP; and any other subject matter to which this RFP relates.

### 7. Cancellation/Termination of RFP

The EFL may, at its sole and absolute discretion, cancel, suspend, terminate or abandon part or the whole of this RFP, at any time prior to the execution of a formal written agreement without any liability.

### 8. Due date for Tenders

Tenders received after the closing date of **4:00pm Wednesday 19<sup>th</sup> June 2024** will not be considered.

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## Schedule A - Bidder Details

The Bidder shall provide all the necessary information specified in the tables below:

| General   |      |          |                     |
|---|------|----------|---------------------|
| <b>The registered name of the Bidder:</b>   |      |          |                     |
| <b>Business address for correspondence:</b><br><i>(Location, Street, Locality City, Pin Code, Country, Telephone, Facsimile, Email Other)</i>   |      |          |                     |
| <b>Contact name of the Authorised Person:</b>   |      |          |                     |
| <b>Contact's position:</b><br><i>Contact addresses if different from above</i><br><i>Locality City, Pin Code</i><br><i>Location, Street, Country, Telephone, Facsimile, Email, Web address</i>  |      |          |                     |
| <b>Business structure:</b>  |      |          |                     |
| <b>Include the organisation Chart</b>   |      |          |                     |
| Financial standing  |      |          |                     |
| (Information designed to give client confidence in the financial competence of the BIDDER.)<br>Audited financial accounts for past three years shall be included in appendix.   |      |          |                     |
| Total current employees :   |      |          |                     |
| Sales Turnover  | 2021 | 2022     | 2023                |
| Net profit before tax   | 2021 | 2022     | 2023                |
| Company Profile(s)  |      |          |                     |
| <b>Reference Sites</b> (Use separate schedule formats for this response)<br>[Details of at least two similar Projects in the last 5 years (including contact details) which will demonstrate the Bidder ability to carry out the functions for this project in a timely and professional manner.] |      |          |                     |
| Designated Staff  | Name | Position | Project Designation |
| (Detailed profiles of key staff shall be included in appendix)  |      |          |                     |

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## Schedule B - Customer Details of the Bidder

Details to be submitted by the Bidders about their past experience with successful customers/sites/organizations:

|   |
|---|
| <b>Experience of similar implementation</b>   |
| <b>Project Name:</b>  |
| <b>Project Location:</b>  |
| <b>Client Name:</b>   |
| <b>Client address:</b>  |
| <b>Client contact/reference person(s):</b><br><i>Name</i><br><i>Address - if different from above</i><br><i>Telephone</i><br><i>Facsimile</i> |
| <b>Mobile Phone</b>   |
| <b>Email address</b>  |
| <b>Man-months effort:</b>   |
| <b>Name of senior project staff:</b><br><i>Project Director</i><br><i>Project Manager</i><br><i>Other</i>                                     |
| <b>Nature of the Project:</b>   |
| <b>Role of the company, whether complete end-to-end involvement or for a particular module:</b>   |

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## TENDER CHECKLIST

*The Bidders must ensure that the details and documentation mention below must be submitted as part of their tender Bid*

Tender Number \_\_\_\_\_

Tender Name \_\_\_\_\_

1. Full Company / Business Name: \_\_\_\_\_

**(Attach copy of Registration Certificate)**

2. Director/Owner(s): \_\_\_\_\_

3. Postal Address: \_\_\_\_\_

4. Phone Contact: \_\_\_\_\_

5. Fax Number: \_\_\_\_\_

6. Email address: \_\_\_\_\_

7. Office Location: \_\_\_\_\_

8. TIN Number: \_\_\_\_\_

**(Attach copy of the VAT/TIN Registration Certificate - Local Bidders Only (Mandatory))**

9. FNPF Employer Registration Number: \_\_\_\_\_ **(For Local Bidders only) (Mandatory)**

10. **Provide a copy of Valid FNPF Compliance Certificate (Mandatory- Local Bidders only)**

11. **Provide a copy of Valid FRCS (Tax) Compliance Certificate (Mandatory Local Bidders only)**

12. **Provide a copy of Valid FNU Compliance Certificate (Mandatory Local Bidders only)**

13. Contact Person: \_\_\_\_\_

I declare that all the above information is correct.

Name: \_\_\_\_\_

Position: \_\_\_\_\_

Sign: \_\_\_\_\_

Date: \_\_\_\_\_

## **Tender submission**

Bidders are requested to upload electronic copies via Tender Link by registering their interest at: <https://www.tenderlink.com/efl>

**EFL will not accept any hard copy submission to be dropped in the tender box at EFL Head Office in Suva.**

**This tender closes at 4.00pm (1600hrs) on Wednesday 19<sup>th</sup> June, 2024.**

For further information or clarification please contact our Supply Chain Office on phone **(+679) 3224360** or **(+679) 9992400** or email us on [tenders@efl.com.fj](mailto:tenders@efl.com.fj)

**The bidders must ensure that their bid is inclusive of all Taxes payable under Fiji Income Tax Act. Bidders are to clearly state the percentage of VAT that is applicable to the bid prices.**

The lowest bid will not necessarily be accepted as the successful bid.

**The Tender Bids particularly the “Price” must be typed and not hand written.**

**Any request for the extension of the closing date must be addressed to EFL in writing three (3) working days prior to the tender closing date.**

**Tender Submission via email or fax will not be accepted.**